WASHINGTON STATE'S Leading-edge Technology

Washington State is the fifth largest cluster for the life science industry in the United States; comprised of world-class research institutions and innovative companies. Please visit the Washington State booth (16/E10-11) at MEDICA.

Other Washington State exhibitors at MEDICA:

- Ameritek USA (www.ameritek.org) Hall 03/D61
- Cardiac Science Corp. (www.cardiacscience.com) Hall 09/D26
- D. E. Hokanson, Inc (www.deh-inc.com) Hall 09/C02
- Microscan Systems, Inc. (www.microscan.com) Hall 03/K90
- SonoSite, Inc. (www.sonosite.com) Hall 09/E31
- Spacelabs Healthcare (www.spacelabshealthcare.com) Hall 11/E11&12
- Verathon Inc. (www.verathon.com) Hall 17/A05



Contact Washington State

Department of Community, Trade & Economic Development (CTED)

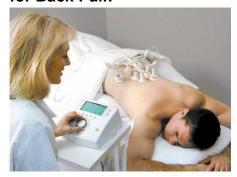
German Office Uferstraße 47, 55116 Mainz Tel: 06131-62774-35 Fax: 06131-62774-36 E-mail:

FlorianR@exportwashington.de http://www.exportwashington.com/germany

Vertis Neuroscience

(www.pnthealth.com)

Vertis PNT® System - Percutaneous Neuromodulation Therapy for Back Pain



Vertis PNT® is a minimally invasive therapy for upper and lower back pain involving the delivery of electrical stimulation to the deep tissues near the spine. The Vertis PNT System has U.S. FDA clearance and a European Union CE Mark.

WorldCrest International

(www.domani-wci.com)

MEDKEe™ Personal Medical History

WorldCrest International provides MEDKEe™, an external electronic memory device that contain crucial medical history. These devices can save time and possibly your life during medical emergencies. Information can be easily edited with a password and emergency personnel can view the information with a USB port. We are looking for corporate partnerships who are committed to being leaders in the Personal Medical Alert Information worldwide.



Catalog Exhibitors:

Accium BioSciences (www.acciumbio.com): First US provider of commercial Accelerator Mass Spectrometry (AMS) services

Advanced Imaging Technologies (www.aitimaging.com): ARIA Breast Imaging System

Alpha-Tec Systems, Inc. (www.alphatecsystems.com): Provider of reagents with emphasis on mycobacteriology and parasitology

Bio-Therapeutic, **Inc.** (www.bio-therapeutic.com): Leader of anti-aging technology **Nutraceutix**, **Inc.** (www.nutraceutix.com): Supplier of high quality bulk probiotic organisms

Sterlitech Corporation (www.sterlitech.com): Supplier of inorganic filter membranes

New Technology Research Development

BUSINESS OPPORTUNITIES IN MEDICAL TECHNOLOGY & BIOSCIENCES

World-Class Research Institutions

Washington State's life sciences industry comprises world-class research institutions and innovative companies that have contributed to our growing reputation as a leading biotechnology and biomedical cluster. Global leaders in the industry that call Washington State home are listed to the right.

Leading research institutions and companies in Washington State

- University of Washington (<u>www.uwmedicine.org</u>)
- Washington State University (http://www.wsu.edu/)
- Fred Hutchinson Cancer Research Center (www.fhcrc.org)
- Seattle Biomedical Research Institute (www.sbri.org)
- Institute for System Biology (www.systemsbiology.org)
- Bill & Melinda Gates Foundation (<u>www.gatesfouncation.org</u>)
- PATH (www.path.org)
- ZymoGenetics Inc. (www.zymogenetics.com)
- Dendreon Corporation (www.dendreon.com)
- Nastech Pharmaceutical (www.nastech.com)
- SonoSite Inc. (www.sonosite.com)
- Spacelabs Healthcare (www.spacelabshealthcare.com)
- Verathon Inc. (www.verathon.com)

Innovative companies

Washington State is particularly strong in the areas of global health research for infectious diseases, treatment and prevention of human diseases, imaging technology as well as proteomic and genomic research. Companies such as ZymoGenetics, Dendreon and Nastech Pharmaceuticals are examples of innovative biotechnology companies in the Seattle area. In the field of medical devices, Washington State is a pioneer in diagnostic and therapeutic ultrasound and companies such as SonoSite Inc. and Verathon Inc. continue to lead the industry.

Washington State Strengths

The region is recognized for its early detection and preventative disease research. Institute for System Biology has shown important work in predictive, preventive and personalized medicine—a proactive approach to one's health. Washington State is also fortunate to be home to Bill Gates and Paul Allen, who are dedicated to seeing this region grow as a center for global health and provide philanthropic support to life sciences.

Bio-IT, the use of information technology to create, organize, analyze, store and share genomic, proteomic, chemical and clinical data is also a growing area. The strength in this area is only natural given the technology based foundation and mature bioscience cluster of Washington State.



Washington State Department of Community, Trade & Economic Development (CTED), is here to help you connect with Washington State companies and institutions.